

FINANCIAL HIGHLIGHTS

In millions, except per share data

Years ended December 31	1997	1996	Percent Change
Net Sales	\$5,079.4	\$4,814.2	6%
Net Income	338.8	317.9	7%
Earnings per Share:			
Basic	\$ 2.56	\$ 2.38	8%
Diluted	\$ 2.54	\$ 2.36	8%

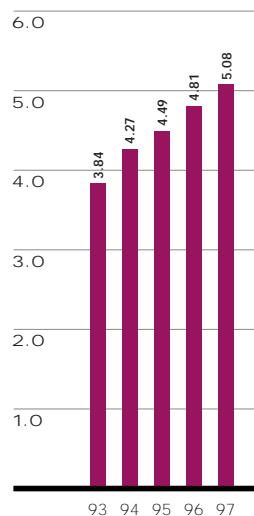
At December 31

Total Debt	\$ 234.3	\$ 201.6
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FINANCIAL ACHIEVEMENTS

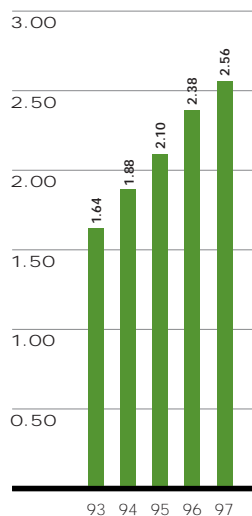
Net Sales

\$ In billions



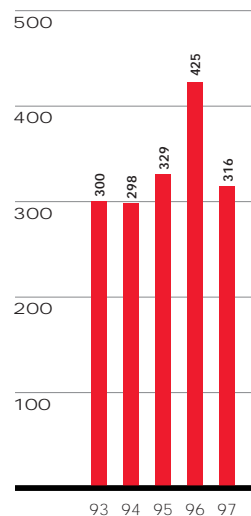
Earnings Per Share From Continuing Operations

Basic, in dollars
Restated for two-for-one stock split in 1996



Cash Flow From Continuing Operations

\$ In millions



Year-End Closing Stock Price

In dollars
Restated for two-for-one stock split in 1996

